

November/December 2003

## FLOPREP

We always talk about floor care products, don't we? Well blame gravity for that, but in any case floors are where much of the cleaning action is. Haven't seen too many autoscrubbers running up walls lately.

To the point, we continue to receive excellent feedback about FLOPREP. It's proving to be a very valuable addition to our floor care range, and suits the times.

We developed FLOPREP especially for scrubbing or 'cutting back' sealed floors in preparation for re-coating with sealer. But what can it do for you?

Mopped on at 1:30 and scrubbed with a blue pad, FLOPREP can be used to clean up an old and discoloured sealer film and allow it to be restored to very good condition when otherwise the only alternative would've been to strip the floor and start again.

FLOPREP can also be used to clean up edges which may have become more discoloured or built up than the rest of the floor. Small areas can be done by hand with a blue utility pad.



## SUPERNOVA IS BACK!

We have, due to popular demand, recommenced production of SUPERNOVA, our 'no-buff' floor sealer.

It turns out that many customers do buff SUPERNOVA on a periodic basis, most typically weekly. This is when SUPERNOVA really shines.

Whilst it's hard and durable enough to maintain a good gloss over an extended period of time without buffing, when it is buffed, it displays impressive buffability and repair with a substantial lift in gloss.

SUPERNOVA is ideal for schools and industrial facilities where a high standard of appearance must be balanced against a limited cleaning budget and restricted floor access.

For floors that will NEVER be buffed, we recommend FORMULA 21.

## CARPET CARE

Did you know that Agar makes products for carpet cleaning methods other than hot water extraction?

Granted, these methods are not a substitute for the thorough clean provided by hot water extraction (HWE). However, they are worth considering as interim processes that delay the need for HWE, which to be honest takes time and does work the carpet pretty hard.

### Carpet Shampoo

A concentrated cleaner for rotary machines or spot cleaning, which lathers up to a rich, stable foam that removes and suspends soil from carpet fibres. It produces a dry foam that will not wet the carpet backing. As the carpet dries, the shampoo and soilage dry to a crystalline, non-oily residue that can be removed by vacuuming. CARPET SHAMPOO contains anti-resoiling resins that protect the carpet fibres and keep carpets looking cleaner longer.

### Bonnet Cleaner

A premium liquid detergent for cleaning all types of carpet by the rotary bonnet method. It is a fast-reacting cleaner that releases soil quickly from carpet fibres so they can be absorbed by the bonnet. BONNET CLEANER is free-rinsing so as to leave no residues on the carpet, and it is fast-drying.

These techniques, performed correctly and supported by thorough daily vacuuming can keep carpet looking good for a good period of time without resorting to a full hot water extraction.

## So what are Chemicals, anyway?

First, consider these definitions: (try to stay with us)

**Chemistry** – science of the elements and compounds and their laws of combination and behaviour under various conditions.

**Chemical** – 1.) of or made by chemistry 2.) substance obtained by or used in chemistry.

**Compound** – substance consisting of two or more elements chemically united in definite proportions by weight.

**Elements** – any of the substances that cannot be solved by chemical means into simpler substances. Eg. Carbon, Oxygen, Gold.

You may have noted that there is no mention of 'toxic', 'poisonous' or 'polluting'. That's because chemicals don't need to be any of these things. Many, many are not.

In fact 'chemicals' such as hair shampoo, vinegar, water, bio-degradable phosphate-free laundry powder and baby oil all play a huge part in our daily lives.

All natural compounds are chemicals and in many cases even those need to be used carefully.

Many home-made recipes for cleaning products using "natural" ingredients are so ineffective that large amounts need to be used. This makes them a greater hazard to the environment than if well-formulated products were used, in smaller quantities. For example, the amount of vinegar (otherwise called acetic acid) required to achieve the same performance as a properly formulated cleaning chemical, will create greater pollution side effects than responsible usage of the formulated product.

With expanding knowledge, experience and sound ethics, we can continue to apply chemistry to achieve the best results in cleaning and hygiene, safely and without harm to the environment.

## CHRISTMAS & NEW YEAR CLOSURE DATES

All Agar branches will observe the following arrangements:

Wednesday	24 <sup>th</sup>	December 2003	Close at 3:00pm
Thursday	25 <sup>th</sup>	December 2003	Christmas Day – Closed
Friday	26 <sup>th</sup>	December 2003	Boxing Day – Closed
Monday	29 <sup>th</sup>	December 2003	Emergency orders, pick-up only
Tuesday	30 <sup>th</sup>	December 2003	Emergency orders, pick-up only
Wednesday	31 <sup>st</sup>	December 2003	Emergency orders, pick-up only
Thursday	1 <sup>st</sup>	January 2004	Happy New Year! – Closed
Friday	2 <sup>nd</sup>	January 2004	Closed
Monday	5 <sup>th</sup>	January 2004	Re-open for business as usual

The pre-Christmas build up in December can get very hectic, so we ask that orders be placed in plenty of time to allow us maximum time to accommodate the delivery of all requests.

We appreciate your co-operation during this busy time. Thank you for your business during 2003. Best wishes for a happy Christmas and a great year ahead in 2004.



Please contact your Agar Representative or call us for more information.....

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