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NEW PRODUCTS!?

That's what our customers inevitably want to know about! The thing is, we already have a wide range of products to suit most cleaning applications, many with well-known names that we don't want to remove from the market. If we keep adding to our range, we become inefficient, and service could suffer.

SO WHAT IS THE ANSWER?

- CONTINUOUS IMPROVEMENT.

We continue to monitor the performance of all Agar products, and take seriously any feedback from customers.

Where we see that any of our products could perform better, or that new chemical technology may provide a better way, our technical team, led by Paul Agar will re-examine that product. This may start with the substitution of a key ingredient and the corresponding tweaks to the formula, or it may be a case of back to the formulating table and a clean start.

So when you see a familiar Agar product together with the words 'New Formula', this may well be a completely new product, or at least a major step forward that you need to know about.

Like these.....

GRAFFITI REMOVER

New THICKER Formula!

Agar **Graffiti Remover** has the ability to rapidly dissolve the inks and paints that are the graffiti 'artists' stock in trade.

However, most graffiti we encounter is found on vertical surfaces such as walls, and this has been a problem. Keeping the **Graffiti Remover** in contact with the graffiti has meant that the cleaner has had to continually brush the product back up over the contact area. Until now!

New formula Agar **Graffiti Remover** is thicker, so that it will cling better to vertical surfaces. This allows it to remain in contact with the graffiti longer, with no need to keep brushing the liquid upward over the graffiti. As we know, the longer the contact time, the better the product will work! Importantly, new formula **Graffiti Remover** is low in odour and doesn't contain volatile compounds or any toxic materials.

So now graffiti removal becomes even quicker, easier, safer and more effective! This has to be the best way to remove graffiti!

(Psst. Who's interested in a product that protects surfaces from graffiti and makes it much easier to remove?????)

Breakthrough Formula!

All New G-SOLVE!

- ☆ No longer flammable!
- ☆ No more DG storage issues!
- ☆ No longer classified as Hazardous!

G-Solve is a general cleaning solvent and carpet spotter, and a very useful problem solver. It will dissolve adhesives, grease, chewing gum, oil, asphalt, wax, rubber marks, oil-based furniture polish and some kinds of ink.

New formula **G-Solve** has only come about after searching the world for better, safer raw materials, and spending a lot of time on research and development. The fact that it is no longer flammable or hazardous has major advantages.

Obviously, **G-Solve** is much safer to use, so it's better for your cleaners. Because **G-Solve** is non-hazardous according to Worksafe criteria, there is no need to conduct risk-assessments and provide the supporting documentation.

Also, because **G-Solve** is no longer flammable, it is not subject to Dangerous Goods storage and handling regulations, and does not need to be specially stored in a fire-proof cabinet.

Note that **G-Solve** may take a little longer to react with chewing gum than the previous formula, but we believe that this is a small price to pay for a product that is so much easier and safer to use.

If you have used an earlier version of **G-Solve**, you'll really notice the improvement.



New Release:

First Base

First Base is a clear, non-slip sealer designed for application to timber, terrazzo, porous stone and concrete floors.

First Base is a semi-permanent chemical-resistant sealer that gives the floor a protective coating which shields it from the harsh effects of traffic wear, spillages and weathering.

Because it is water-based, **First Base** is odourless, environmentally friendly and non-flammable. It is excellent in food storage areas where solvents are not permitted.

First Base will provide excellent adhesion to porous stone and concrete - it forms a clear film of tough acrylic inside the surface of the floor. This film keeps the dirt out, and stops dust from rising out of concrete.

Where a high gloss is desired on interior applications, **First Base** can be top-coated with Agar sealer finishes.

Q. Why are solvents needed in cleaning?

A. A solvent is a substance which dissolves another substance. For example, the most common solvent we use is water. When we add sugar to a cup of tea, the sugar seems to disappear into the hot tea - it is "dissolved" by the hot water.

Water will dissolve sugar and salt, but it does not do anything to oil, fat or grease. In fact, there is a whole range of oily substances that will not dissolve in water. This includes engine oil, cooking oil, grease, candle wax, bitumen, chewing gum and many more. Although they do not dissolve in water, these substances will dissolve in solvents that are oil-based or "hydrocarbons."

There are many such hydrocarbon solvents. Common ones are mineral turpentine, kerosene, petrol, diesel, and white spirit. These solvents are usually flammable, meaning they can catch fire if heated up to 60°C or less.

In making new formulations we are constantly looking out for solvents which can dissolve oily materials but which are not flammable or hazardous to use. As we develop new products, these are the solvents we prefer to use. This way, we can dissolve the oil or gum and yet we can work safely without the risk of fire that is associated with the flammable solvents.

Yes, we'd like to collect your empty containers!

To save you filling your rubbish bins and sending plastic waste to landfill, and to reduce the amount of energy and resources required to manufacture new containers, we are keen to collect your empty five litre bottles and twenty litre drums. In most cases, with adequate washing in our dedicated facility, they can be re-used.

If you would like us to remove your empty containers, please let our sales staff know when you next place an order for that address. If you have a large stockpile of empties, please let us know a.s.a.p., and we'll make a special trip.

To allow our drivers to collect the containers, please make sure that they are completely empty. This way we do not encounter any chemical disposal problems during the wash process.

Also, this ensures that you get the best value for money by not wasting any product.

Please contact your Agar Representative or call us for more information.....